

SI Central East Coast Region

Profit & Loss Budget vs. Actual

July 2022 through March 2023

| | Jul '22 - Mar 23 | Budget | % of Budget |
|--|------------------|------------------|---------------|
| Ordinary Income/Expense | | | |
| Income | | | |
| Region Dues | 9,629.98 | 19,000.00 | 50.68% |
| Fall Meeting Registration | 1,655.75 | | |
| Transfer from Reserves | 0.00 | 19,610.00 | 0.0% |
| Fundraiser | 0.00 | 4,000.00 | 0.0% |
| Laurel Society Lottery Board | 460.66 | | |
| SIA Funds LYD Region Finalist | 8,000.00 | 16,000.00 | 50.0% |
| Total Income | 19,746.39 | 58,610.00 | 33.69% |
| Expense | | | |
| Administrative Expenses | | | |
| Liability Insurance - 2 yrs | 0.00 | 940.00 | 0.0% |
| Office Supplies & Printing | 83.09 | 1,000.00 | 8.31% |
| Website/TechSoup/Zoom | 689.54 | 770.00 | 89.55% |
| Total Administrative Expenses | 772.63 | 2,710.00 | 28.51% |
| Board, Chair & Coord Expenses | | | |
| SIA Convention | 0.00 | 3,300.00 | 0.0% |
| International Convention | 0.00 | 0.00 | 0.0% |
| SIA Governor's Roundtable | 0.00 | 500.00 | 0.0% |
| Travel, Lodging & Meals | 0.00 | 13,000.00 | 0.0% |
| Total Board, Chair & Coord Expenses | 0.00 | 16,800.00 | 0.0% |
| Fall Meeting Expense | 2,469.68 | | |
| Membership Pillar | | | |
| Club Membership/Public Awareness | 257.40 | 3,000.00 | 8.58% |
| New Club Development | 0.00 | 1,000.00 | 0.0% |
| Total Membership Pillar | 257.40 | 4,000.00 | 6.44% |
| SIA Headquarters Expenses | | | |
| SIA Govnrs RndTable Fee | 0.00 | 4,000.00 | 0.0% |
| Gift to SIA | 0.00 | 200.00 | 0.0% |
| Total SIA Headquarters Expenses | 0.00 | 4,200.00 | 0.0% |
| Spring Conf Awd & LYD Exp | | | |
| BJ Cook / Gov Awd \$100x2 | 0.00 | 200.00 | 0.0% |
| CECR LYD Awards 4 \$1000 x 2yrs | 4,000.00 | 8,000.00 | 50.0% |
| SIA LYD Awards | 8,000.00 | 16,000.00 | 50.0% |
| CECR LYD Awardees Trv/Lodg/Meal | 0.00 | 5,000.00 | 0.0% |
| Membership Recruitment Award | 0.00 | 200.00 | 0.0% |
| Spring Conf SIA Guests | 0.00 | 1,500.00 | 0.0% |
| Total Spring Conf Awd & LYD Exp | 12,000.00 | 30,900.00 | 38.84% |
| Total Expense | 15,499.71 | 58,610.00 | 26.45% |
| Net Ordinary Income | 4,246.68 | 0.00 | 100.0% |
| Other Income/Expense | | | |
| Other Income | | | |
| Spring Conf Meals & Registratio | 2,497.53 | 60,000.00 | 4.16% |
| Interest | 1.72 | | |

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|---------------------------|------------------|-----------|-------------|
| Total Other Income | 2,499.25 | 60,000.00 | 4.17% |
| Other Expense | | | |
| Spring Conference Expense | 2,000.00 | 60,000.00 | 3.33% |
| Total Other Expense | 2,000.00 | 60,000.00 | 3.33% |
| Net Other Income | 499.25 | 0.00 | 100.0% |
| Net Income | 4,745.93 | 0.00 | 100.0% |

Account Balances

| | Mar 31, 23 |
|------------------------|------------------|
| ASSETS | |
| Current Assets | |
| Checking/Savings | |
| PNC Checking | 17,984.32 |
| Edward Jones CD | 15,000.00 |
| PNC Money Market | 25,950.16 |
| PNC Spring Conference | 13,227.63 |
| Total Checking/Savings | 72,162.11 |
| Total Current Assets | 72,162.11 |
| TOTAL ASSETS | 72,162.11 |